



BUCERIUS LAW SCHOOL  
HOCHSCHULE FÜR RECHTSWISSENSCHAFT

# INTERNATIONAL EXCHANGE PROGRAM 2015 COURSE CATALOGUE

1. ACADEMIC CALENDAR
2. COURSE LIST
3. CERTIFICATE IN MANAGEMENT AND LEADERSHIP FOR  
LAWYERS
4. COURSE DESCRIPTIONS
5. FACULTY BIOGRAPHIES

(updated: August 17)

# ACADEMIC CALENDAR

|                  |   |
|------------------|---|
| August 11 – 18   | Course registration online*                 |
| September 2 - 4  | Orientation Program (mandatory)             |
| September 7      | Session I Law and German classes begin      |
| October 2        | Bucerius Academic Ceremony                  |
| October 3        | German Reunification Day (National Holiday) |
| October 16       | Session I ends                              |
| October 19 – 23  | Session I Exam Week**                       |
| October 25 – 29  | Study Trip to Berlin and Potsdam (optional) |
| November 2       | Session II begins                           |
| December 11      | Session II ends                             |
| December 14 - 18 | Session II Exam Week**                      |
| December 18      | Farewell Ceremony                           |

\* It will be possible to add (if space is available!) or drop courses to/from your schedule once the program has started.

\*\* Please note that all exchange students must be physically present in Hamburg for their exams. Exams cannot be rescheduled for individual students. Although most exams will take place during the exam weeks, some may take place during the sessions.

# COURSE LIST

## SESSION I: September 7– October 16, 2015

| COURSE NAME  | CREDITS        | PROFESSOR / LECTURER  | HOME INSTITUTION   |
|--|----------------|---|--|
| Global Trends in Intellectual Property and Digital Media Law * | 1 ABA / 2 ECTS | Prof. Dr. Dana Beldiman   | Carroll, Burdick & McDonough LLP, San Francisco, USA & Bucerius Law School   |
| International Conflict of Laws                                 | 2 ABA / 4 ECTS | Prof. Dr. Peter Hay   | Emory University School of Law, USA  |
| Introduction to Comparative Intellectual Property Law          | 1 ABA / 2 ECTS | Prof. Dr. Dana Beldiman   | Carroll, Burdick & McDonough LLP, San Francisco, USA & Bucerius Law School   |
| Intercultural Competence                                       | 1 ABA / 2 ECTS | Prof. Dr. Barbara Stelling                                      | Constance University of Applied Sciences   |
| Introduction to German Law **                                  | 2 ABA / 4 ECTS | Dr. Christian Bochmann<br>Dr. Lutz Eidam<br>Dr. Paulina Starski | Bucerius Law School<br>Goethe Univ., Frankfurt/Main<br>Max Planck Institute for Comparative Public Law and International Law, Heidelberg |
| Law and Economics  | 2 ABA / 4 ECTS | Prof. Eli M. Salzberger   | University of Haifa, Israel  |
| Leadership and Management in Law Firms                         | 2 ABA / 4 ECTS | Markus Hartung<br>Bruce Elvin                                   | Bucerius Center on the Legal Profession<br>Duke Univ. School of Law, USA   |
| Negotiation ***  | 1 ABA / 2 ECTS | Michael Friedman  | Max Planck Institute for Comparative and International Private Law, Hamburg  |
| Modern Contract Drafting                                       | 1 ABA / 2 ECTS | Lana Spangenberg  | Bucerius Law School  |

## SESSION II: November 2 – December 11, 2015

| COURSE NAME   | CREDITS        | PROFESSOR / LECTURER                             | HOME INSTITUTION   |
|---|----------------|--|--|
| Business Mediation and Conflict Resolution          | 2 ABA / 4 ECTS | Prof. Dr. Lars Kirchhoff<br>Dr. Felix Wendenburg | European University Viadrina, Frankfurt/O. & TGKS Law Firm, Berlin |
| Business Skills: Accounting and Finance for Lawyers | 1 ABA / 2 ECTS | Prof. Dr. Matthias Meyer                         | Hamburg University of Technology                                   |
| Comparative Law                                     | 1 ABA / 2 ECTS | Prof. David S. Clark                             | Willamette University College of Law, USA                          |

|  |                |   |  |
|--|----------------|---|--|
| Corporate Governance   | 2 ABA / 4 ECTS | Dr. Carsten Jungmann                                | Duvinage Lawyers, Munich & Bucerius Law School   |
| Information Privacy  | 1 ABA / 2 ECTS | Jeremiah Posedel                                    | Drinker Biddle & Reath LLP, USA  |
| International and Comparative Competition Law                  | 2 ABA / 4 ECTS | Dr. André Fiebig                                    | Quarles & Brady LLP, USA & Northwestern University Law School, USA                                       |
| International Commercial Arbitration                           | 2 ABA / 4 ECTS | Prof. Dr. Stefan Kröll                              | Lawyer / Arbitrator, Cologne & Bucerius Law School   |
| International Commercial Transactions *                        | 1 ABA / 2 ECTS | Prof. Dr. Karsten Thorn                             | Bucerius Law School  |
| International Product Distribution, Agency and Franchising Law | 1 ABA / 2 ECTS | Prof. William P. Johnson                            | Saint Louis University School of Law, USA  |
| Introduction to EU Law   | 1 ABA / 2 ECTS | Prof. Dr. Jörn Axel Kämmerer<br>Dr. Paulina Starski | Bucerius Law School<br>Max Planck Institute for Comparative Public Law and International Law, Heidelberg |
| Negotiation ***  | 1 ABA / 2 ECTS | Michael Friedman                                    | Max Planck Institute for Comparative and International Private Law, Hamburg                              |
| Practical Aspects of Mergers and Acquisitions                  | 2 ABA / 4 ECTS | Dr. Nils Krause                                     | DLA Piper, Hamburg   |

**BOTH SESSIONS: September 7 – December 11, 2015**

| COURSE NAME  | CREDITS        | PROFESSOR / LECTURER  | HOME INSTITUTION  |
|--|----------------|---|---|
| Corporate Law  | 2 ABA / 4 ECTS | Dr. Carsten Jungmann<br>Dr. Eva Micheler<br>Prof. Dr. Karsten Schmidt | Duvinage Lawyers, Munich & Bucerius Law School<br>London School of Economics and Political Science, UK<br>Bucerius Law School |
| Emerging Economies: Law, Finance, International Financial Institutions and Development | 2 ABA / 4 ECTS | Dr. Alma Pekmezovic   | Bucerius Law School   |
| European Capital Markets Law   | 2 ABA / 4 ECTS | Dr. Alma Pekmezovic<br>Dr. Fabian Walla                               | Bucerius Law School<br>Gleiss Lutz, Hamburg   |

**Please note:**

- \* This course will be offered jointly for exchange students and German LL.B. students.
- \*\* The course "Introduction to German Law" is mandatory for all international exchange students.
- \*\*\* This course will be offered twice. However, the content of both courses will be the same.

# CERTIFICATE IN MANAGEMENT AND LEADERSHIP FOR LAWYERS

Employers today expect law graduates to have know-how and skills that extend beyond mere textbook knowledge or traditional case studies. Since 2013, exchange students can opt to enroll in a module of specialized courses intertwining law, economics and management to earn a Certificate in Management and Leadership for Lawyers from the Bucerius Center on the Legal Profession.

The Bucerius Center on the Legal Profession (<http://www.bucerius-clp.de/>) was founded in 2010 and provides know-how on the successful management of law firms and legal departments. It analyzes, researches and teaches practical aspects of professional management and leadership as well as developments in the legal services market.

**To earn the Certificate in Management and Leadership for Lawyers, students must take a minimum of 3 ABA credits from the list of courses below AND obtain a grade of at least B in all certificate courses taken:**

1. Business Mediation and Conflict Resolution by Prof. Dr. Lars Kirchhoff & Dr. Felix Wendenburg (2 ABA / 4 ECTS)
2. Business Skills: Accounting and Finance for Lawyers by Prof. Dr. Matthias Meyer (1 ABA / 2 ECTS)
3. Intercultural Competence by Prof. Dr. Barbara Stelling (1 ABA / 2 ECTS)
4. Leadership and Management in Law Firms by Markus Hartung & Bruce Elvin (2 ABA / 4 ECTS)
5. Modern Contract Drafting by Lana Spangenberg (1 ABA / 2 ECTS)
6. Negotiation by Michael Friedman (1 ABA / 2 ECTS)\*

\* The course "Negotiation" will be offered twice. However, the content of both courses will be the same.

Upon successful completion of the above-listed requirements, you will receive a detailed certificate listing the courses you took and grades you earned in each course. Further information about the certificate can be found on the Bucerius intranet.

# COURSE DESCRIPTIONS

## COURSES SESSION I

September 7 – October 16, 2015

### GLOBAL TRENDS IN INTELLECTUAL PROPERTY AND DIGITAL MEDIA LAW

PROF. DR. DANA BELDIMAN

|                         |  |
|-------------------------|--|
| Participants:           | max. 30, course will be offered jointly for exchange students and German LL.B. students  |
| Level / Pre-requisites: | Advanced / "Introduction to Comparative Intellectual Property Law" or a course on patent, trademark, copyright or equivalent at your home law school |
| Attendance:             | Bucerius attendance policy applies   |

The course examines some of the most important emerging developments in the fields of intellectual property and online law. Law and policy concerns are discussed at the national and international level. Specific topics include the most recent international developments in patent law, copyright, branding and trademark law, including infringement liability of online intermediaries, as well as an economic perspective of IP law.

### INTERCULTURAL COMPETENCE

PROF. DR. BARBARA STELLING

|                         |  |
|-------------------------|--|
| Participants:           | max. 15 (offered jointly with the MLB program) |
| Level / Pre-requisites: | Basic / none                                   |
| Attendance:             | Bucerius attendance policy applies             |

Are you interested in working efficiently in different cultures? Would you like to feel at home - even abroad? Do you prefer understanding things rather than guessing? In that case you will benefit from the Intercultural Competence Workshop.

There'll be a lot to learn, quite a bit to talk about and plenty of room for discussions. We'll deal with intercultural parameters such as "Power ad Power Distance", "Status and Display of Status", "Preferences concerning Hierarchies", "Time Concepts" and man more. You are most welcome to join and share your experiences as well as being offered a complete briefing in Intercultural Theory and learning tools how to actually anticipate and solve intercultural differences.

## **INTERNATIONAL CONFLICT OF LAWS**

### **PROF. DR. PETER HAY**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

Conflicts Law (private international law) deals with cases that are connected to different states, for instance because the parties are from different countries or because the case involves cross-border problem (such as an international sales contract, publication of defamatory items by newspapers in different states, an inheritance case that involves property of the decedent in different countries).

A first issue in these cases is where can suit be brought? Rules on jurisdiction differ in common law and civil law countries, the European Union has a uniform law on that; all of these will be examined. After jurisdiction has been established, the court must select a law to apply to the problem before it: "choice of law" is a prominent issue in Conflicts Law. In making a choice, courts also seek to protect "weaker parties" (consumers, employees, for instance). Finally, once a judgment has been rendered (but perhaps cannot be satisfied locally), its recognition and enforcement in other countries must be sought.

The course examines these three problem areas – with primary reference to EU law and the common law – with respect to contracts, torts, family law issues (divorce, child custody, support), and succession law.

## **INTRODUCTION TO COMPARATIVE INTELLECTUAL PROPERTY LAW**

### **PROF. DR. DANA BELDIMAN**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

The course introduces students to the main forms of intellectual property protection laws – patent, copyright, trademark, industrial design, geographical indications, their economic justifications, requirements for protection and scope of protection. The topics are approached from a comparative perspective, highlighting, as relevant, aspects of IP laws from the EU and the US, as well as from some emerging countries.

A further focus of the course is the interaction of national norms with the international intellectual property system. Elements of TRIPS, the Berne and Paris Conventions, the Patent Cooperation Treaty and the Madrid System are discussed in the context of current developments in international intellectual property and of securing IP rights internationally.

## INTRODUCTION TO GERMAN LAW

DR. CHRISTIAN BOCHMAN, DR. LUTZ EIDAM, DR. PAULINA STARSKI

|                                |   |
|--------------------------------|---|
| <b>Participants:</b>           | <b>mandatory course for all exchange students</b> |
| <b>Level / Pre-requisites:</b> | <b>Basic / none</b>                               |
| <b>Attendance:</b>             | <b>Bucerius attendance policy applies</b>         |

This survey lecture is designed to give a general overview on the major aspects of German law. It opens with observations regarding the German legal system and its position in the European Union, legal education and the role of the different legal professions in Germany. The following sessions provide students with general overview of German Public, Private and Criminal Law.

### **German Public Law:**

This part of the course will cover Constitutional Law in the Federal Republic of Germany, basic rights (the so-called "Grundrechte") and German Administrative Law. Basic principles of all areas will be presented to the students, amongst others, the legal origins of the German Federal Republic, the position and functions of main state organs and the interface between German Constitutional Law and European Law. Classic judgments by the Federal Constitutional Court and different types of administrative actions will be used to illustrate the principles taught in this lecture.

### **German Criminal Law**

At first, the course will explore the basic foundations of German Criminal Law. This includes basic legal principles such as the principle of legality or the principle of culpability. Having laid out this general carpet, an overview of the most important doctrinal concepts will be explained. We will use this knowledge afterwards to review a very famous criminal case, the sea cannibalism case of Dudley & Stephens, under German Criminal Law. The course will end with a short overview of how criminal proceedings work in Germany.

### **German Private Law:**

The survey of German private law will start with a closer view on the relationship between procedural and substantive law in Germany. It will then focus on some German peculiarities in contract and tort law and finally give an overview on German company law within the European context."

## LAW AND ECONOMICS

PROF. ELI M. SALZBERGER

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

The Economic Analysis of Law (or the Law and Economics movement) is one of the most important contemporary paradigms to examine law in theoretical perspectives: on the positive level of analysis - explaining legal and institutional arrangements and judicial decision-making, and on the normative level of analysis - evaluating the institutional, legal and judicial arrangements and advocating reforms of them. The course will offer an introduction to the economic approach to law. It will adopt a broad view of Economics, embarking on positive analysis - the explanation of legal norms and institutions, as well as normative analysis - ways of evaluating these norms and institutions. These analyses will be based on various branches of economics, such as neo-classical microeconomics, welfare economics, behavioral economics and public choice, and different schools of law and economics (Chicago, Yale, Virginia). The course will touch upon various fields of law - public as well as private - to exemplify several tenets of the economic approach. It will also examine how the technological changes of the last decades affect the traditional analysis of the economic approach. No previous knowledge in economics is required (but for those who are lacking such acquaintance some preparatory reading in Pindyck and Rubinfeld is advisable).

## LEADERSHIP AND MANAGEMENT IN LAW FIRMS

MARKUS HARTUNG & BRUCE ELVIN

**Participants:** max. 36  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

This course provides students with an enhanced understanding of law firms as business entities in an evolving economic, competitive and global environment. In addition, the course simulates experiences that students are likely to build on during their law school and professional careers, including drafting documents for more senior attorneys, the client advisory process, teamwork and more. All of this is important for you, the future lawyer, because the market today values understanding the law firm as a business, and those lawyers who possess such an understanding will be better equipped in their careers to:

- Connect their daily practice to the strategic goals and directions of their firms, or other organizations in the "business of law"
- Understand firm practice, profit drivers and business decisions
- Value pro bono and other non-fee work and contributions
- Recognize the skills required to succeed in a law firm or other business environment
- Understand the business and legal requirements of their clients
- Become more effective leaders in the future by recognizing the dynamic and evolving nature of the profession

- Identify and address ethical issues, conflicts and dilemmas that arise in everyday practice

## **MODERN CONTRACT DRAFTING**

### **LANA M. SPANGENBERG**

**Participants:** max. 36  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

The course consists of six writing sessions where students acquire the writing skills needed to effectively communicate through written work product. The course examines common themes in transactional writing as well as common problems and mistakes in traditional legal writing. The course takes a practical approach to legal drafting and uses in-class writing exercises to hone clarity and cogency. In addition to the in-class exercises performed individually, students will be assigned to groups to negotiate and draft a transactional document. Active class participation is encouraged and attendance is required.

Assessment: Individual and Group Written Exercises, Finalized Contract, Class Participation

## **NEGOTIATION**

### **MICHAEL FRIEDMAN**

**Participants:** max. 22  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Full attendance required (i.e. 100%)

This will be offered twice: once in Session I and once in Session II. The content of both courses will be the same.

Over the duration of six class sessions (condensed into three days), the negotiation course introduces students to the field of negotiation in its modern form, striking a balance between its abstract conception as an academic field and its practice-oriented nature as a "soft skill". Using a variety of negotiating simulations and bargaining games (with students working both alone and as a team), the course considers negotiation terminology, concepts, tactics and strategy. In particular, the module focuses on approaches to single issue (distributive) and multiple issue (integrative) negotiations and looks at the fundamental tension between creating and claiming value. A debriefing which takes place after the conclusion of each simulation allows participants to consider broader learning points as well as aspects of their individual negotiation so as to critically reflect on their own strengths and weaknesses.

Grades will be assigned on the basis of a final essay (2,500 words) which asks the students to analyze their individual simulations in light of practical and conceptual material covered in the Course Reader (approx. 125 pages) as well as in class.

## COURSES SESSION II

### November 2 – December 11, 2015

#### **BUSINESS SKILLS: ACCOUNTING AND FINANCE FOR LAWYERS**

**PROF. DR. MATTHIAS MEYER**

|                                |   |
|--------------------------------|---|
| <b>Participants:</b>           | <b>max. 30</b>                              |
| <b>Level / Pre-requisites:</b> | <b>Basic / none</b>                         |
| <b>Attendance:</b>             | <b>Full attendance required (i.e. 100%)</b> |

Accounting and finance are often described as the “language of business.” The course introduces students to some of the fundamental concepts of accounting and finance. These include the basic methods for evaluating investments (e.g. net present value calculation, internal rate of return), financial accounting (e.g. balance sheets, income statement) and financial statement analysis (e.g. key earnings and balance sheet ratios).

This course is intended for students who do not possess any prior knowledge about accounting and finance. During the interactive lectures, students are introduced to basic theoretical concepts, which they then put to practice via exercises and games. These teaching elements require students’ active engagement and allow them to immediately apply their knowledge.

Due to the interactive nature of the lectures, exercises and games, the number of participants is limited to 30.

#### **BUSINESS MEDIATION AND CONFLICT RESOLUTION**

**PROF. DR. LARS KIRCHHOFF AND DR. FELIX WENDENBURG**

|                                |   |
|--------------------------------|---|
| <b>Participants:</b>           | <b>max. 22</b>                              |
| <b>Level / Pre-requisites:</b> | <b>Basic / none</b>                         |
| <b>Attendance:</b>             | <b>Full attendance required (i.e. 100%)</b> |

This course aims to teach both the practical skills and the theoretical background of professional conflict management and resolution, with a focus on the interest-based method of mediation. Several areas of business conflict management are introduced, including the management of workplace conflicts, choice of procedure in inter-business conflicts and the interplay between mediation and arbitration. The main subject during the first class is conflict and communication analysis, followed by the techniques and methods of conflict management and moderation. Students learn to deal with conflicts systematically and constructively by means of several role plays and simulations, which are individually analyzed and feedbacked.

Class preparation includes reading articles and book excerpts. Students are graded on the basis of an essay. Due to its interactive teaching design, the class will be laptop-free.

**COMPARATIVE LAW**  
**PROF. DAVID S. CLARK**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

This is an introduction to the comparative method of studying law. We will take our examples from Europe, Latin America, East Asia, and the United States. We consider the differences and similarities of legal rules, legal institutions and processes, professional roles, and legal cultures.

**CORPORATE GOVERNANCE**  
**DR. CARSTEN JUNGSMANN**

**Participants:** max. 36  
**Level / Pre-requisites:** Advanced / "Corporate Law" or an equivalent course at your home law school  
**Attendance:** Full attendance required (i.e. 100%)

Corporate governance has become a research discipline of its own with a strong emphasis on interdisciplinary elements. This course familiarizes the students with the various theories on corporate governance and with the legal (and non-legal) rules forming the basis for corporate governance questions in (listed) stock corporations (especially the so-called Corporate Governance Codes).

In addition, the course analyzes the (executive) directors' fiduciary duties as well as the tasks and rights of those who have control over the management and thus play a vital role in the corporate governance structure (shareholders, non-executive directors/members of the supervisory board, and auditors).

As the course takes a comparative approach, recent trends on the European level, as well as in the US and in the UK, are taken into account. Case studies form an integral part of this course. Accordingly, all students shall be willing to take part in group work and to be active participants of group presentations.

## **INFORMATION PRIVACY**

### **JEREMIAH POSEDEL**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

Due in large part to rapid advances in data-generating technologies, approximately 90 percent of all the data in the world has been generated over the last two years. And a significant amount of that data constitutes “personal data” – data about us as individuals. In response, lawmakers and industries around the world are trying to implement meaningful regulations and guidelines that ensure our individual privacy without stifling economic and technological growth.

This course provides a practical overview of the maze of regulations and guidelines governing the ways businesses around the world collect, store, use, share, transfer and dispose of personal data. We will begin by exploring some of the foundations and principles of information privacy, including early theories, laws and conventions, and key concepts such as personal v. non-personal data. The course will then cover the two dominant approaches to information privacy – sectoral and omnibus – using the United States and Europe as examples. Not only will we review the fundamentals of these approaches, but we will also analyze their application to modern-day data processing activities (for example, interest based marketing, clinical research, national security, etc.). The course will end with a discussion of how today’s information privacy principles apply to future technologies (Big Data, the Internet of Things, etc.). This course promises to be fun, interesting and practical.

## **INTERNATIONAL AND COMPARATIVE COMPETITION LAW**

### **DR. ANDRE FIEBIG**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

The number of countries that have adopted competition laws has increased dramatically in the past 20 years and not just in developed countries with mature market economies, but also in many developing countries. Commensurate with the explosion of the number of competition law regimes has been the globalization of business activity. The significance of national borders as a barrier to business activity has decreased. As the application of competition law is based on the effects of the business transaction and not on the location of the actors, these two factors – globalization and the increase in the number of competition law regimes – have led to conflict, compliance costs and the need for solutions, including a more in-depth understanding of foreign competition laws. An understanding of multiple competition law regimes is not just an academic curiosity, but a business necessity.

This survey course is designed to explore current themes raised in the literature and in practice related to comparative and international antitrust and competition law. This course explores the implications these developments have had not only in the United States and the European Union, but also in those countries which have only recently adopted competition

laws. In addition, the course will discuss efforts at the international level to address the challenges globalization has presented competition law.

## **INTERNATIONAL COMMERCIAL ARBITRATION**

**PROF. DR. STEFAN KRÖLL**

**Participants:** max. 45  
**Level / Pre-requisites:** Intermediate / basic knowledge in conflict of laws and/or procedural  
**Attendance:** Bucerius attendance policy applies

The course covers arbitration as a dispute resolution mechanism for disputes arising from international business transactions. It analyzes the different forms, contractual and legal bases, and advantages of arbitration. Issues discussed on the basis of a case study include the arbitration agreement, jurisdiction of the arbitral tribunal, role of the courts during and after arbitration proceedings and the recognition and enforcement of arbitral awards. The course gives special attention to the international framework of arbitration, in particular the UNCITRAL Model Law on International Commercial Arbitration, which forms the basis of the national arbitration laws in more than 60 states, as well as the New York Convention (UN Convention on Recognition and Enforcement of Foreign Arbitral Awards), which has been ratified by more than 150 states and regulates the recognition and enforcement of arbitration agreements and awards worldwide. Thus the course focuses on commercial arbitration as an international phenomenon and not on arbitration under any particular national system.

Recommended literature:

- (1) Course Reader
- (2) Lew / Mistelis / Kröll, Comparative International Commercial Arbitration, Kluwer Law International, 2003. (Available in the Bucerius library – the book may also be purchased with a considerable student discount in class.)
- (3) Várady/Barceló/Kröll, International Commercial Arbitration – A Transnational Perspective, 6th Ed., West 2015.

## **INTERNATIONAL COMMERCIAL TRANSACTIONS**

**PROF. DR. KARSTEN THORN**

**Participants:** max. 35, course will be offered jointly for exchange students and German LL.B. students.  
**Pre-requisites:** tbd  
**Attendance:** Bucerius attendance policy applies

This course introduces international commercial law. As this field of law is considerably influenced by trade practice, attention is not only paid to international conventions, but also to model laws and standard forms. The interplay between the "lex mercatoria" and international commercial arbitration as an autonomous system to solve commercial disputes is shown. Where it seems appropriate, case studies illustrate the problems raised and their solutions.

**INTERNATIONAL PRODUCT DISTRIBUTION, AGENCY & FRANCHISING LAW**  
**PROF. WILLIAM P. JOHNSON**

|                                |  |
|--------------------------------|--|
| <b>Participants:</b>           | <b>max. 50</b>   |
| <b>Level / Pre-requisites:</b> | <b>Intermediate / basic knowledge in International Business Transactions</b> |
| <b>Attendance:</b>             | <b>Bucerius attendance policy applies</b>                                    |

One of the fundamental objectives for any business selling a product is getting that product to market. When the market is a foreign market, the producer faces distinctive issues and risks that can lead to unexpected liability. Producers frequently use sales intermediaries to get their products to foreign markets, and the selection of the product distribution model for the applicable foreign jurisdiction, together with management of the resulting distribution network, is fraught with surprising risk. This is an issue that every producer, large or small, encounters when doing business outside of its home country.

In this course, students will examine the most important models of product distribution that are used by companies selling their products outside of their home countries through foreign sales intermediaries. Students will begin by exploring the differences among distributorship, commissioned agency and franchise models. Students will then look carefully at important examples of local laws that are specifically designed to protect certain classes of sales intermediaries and which have the effect of created unexpected results for producers. This will include the Puerto Rico Dealer's Act; the 1961 Belgian Law on the Unilateral Termination of Exclusive Distribution Agreements of Indefinite Duration; the 1986 EU Council Directive on the coordination of the laws of the Member States relating to self-employed commercial agents; and U.S. franchise law.

Finally, students will also explore other significant items that should be considered whenever a client appoints a foreign sales intermediary. This will include the risk that restraints imposed on the sales intermediary will violate local competition law, including Article 101(3) of the Treaty on the Functioning of the European Union. It will also include issues relating to granting the sales intermediary a license to the supplier's trademarks or other intellectual property; managing the risk of payment default; and so on.

In order to place these legal issues into the context of the negotiation and to introduce students to the contracting tools that business lawyers use, this course will include review and analysis of some sample contract documents, such as Distributorship Agreements and Sales Representation Agreements.

## **INTRODUCTION TO EU LAW**

### **PROF. DR. JÖRN AXEL KÄMMERER**

**Participants:** max. 50  
**Level / Pre-requisites:** Basic / none  
**Attendance:** Bucerius attendance policy applies

The course aims at providing an insight into the structures, legal basis and law-making of the European Union. The first part deals with the “institutional law” of the European Union: its history and development; the main characteristics of EU law; its relation to national law; competences and tasks of EU institutions; judicial protection. The substantive law of the EU is dealt with in the second part of the course. It encompasses the EU “freedoms” (free movement of goods; free movement of workers; right of establishment and freedom to provide services; free movement of capital and payments) as well as an introduction to EU competition law (prohibition of cartels, abuse of dominant positions and State aids). In both parts, some reference is given to case law as provided for by the jurisprudence of the Court of Justice of the European Communities (ECJ).

## **PRACTICAL ASPECTS OF MERGERS AND ACQUISITIONS**

### **DR. NILS KRAUSE**

**Participants:** max. 40  
**Level / Pre-requisites:** Intermediate  
**Attendance:** Bucerius attendance policy applies

This course provides a broad overview of corporate mergers and acquisitions and an understanding of the conceptual framework. It covers all relevant steps in the M&A process from preliminary agreements such as the letter of intent to post-closing and integration issues. Other specific subjects covered are due diligence process, negotiating share purchase agreements and hostile takeovers, including defense measures and specialties of distressed M&A transactions. Students are exposed to the most important elements of a typical M&A transaction, including relevant contractual provisions.

The course takes an interactive, practical approach to the topic and centers on hypothetical M&A scenarios. These scenarios are used to illustrate the legal and practical context in which mergers and takeovers take place. Throughout the course, students are asked to address these topics from the perspective of the various players in an M&A process (e.g. by negotiating a letter of intent or a share purchase agreement).

## COURSES SPANNING BOTH SESSIONS

### September 7 – December 11, 2015

#### CORPORATE LAW: GERMANY'S APPROACH AND A COMPARATIVE PERSPECTIVE DR. CARSTEN JUNGSMANN, DR. EVA MICHELER AND PROF. DR. DRES. H.C. KARSTEN SCHMIDT

Participants: max. 50  
Level / Pre-requisites: Basic / none  
Attendance: Bucerius attendance policy applies

The lecture on corporate law consists of two parts. The first is on German corporate and partnership law and its European implications; the second pursues a comparative approach and introduces corporate law from a British point of view. Students are introduced to the legal and practical concepts of corporations and partnerships. At the end of the course, they will be able to distinguish between the available business forms and to judge their specific advantages depending on the needs of a particular business as well as on risks for shareholders and creditors dealing with the company.

The main focus of the course is on marketable share corporations and on close corporations (which have a huge economic importance in Germany). The course analyzes the concept of limited liability and contrasts it with liability rules in partnerships. With regard to incorporated entities, a special emphasis is also placed on the central problems of corporate finance and directors' duty of care.

#### EMERGING ECONOMIES: LAW, FINANCE, INTERNATIONAL FINANCIAL INSTITUTIONS AND DEVELOPMENT DR. ALMA PEKMEZOVIC

Participants: max. 50  
Level / Pre-requisites: Intermediate  
Attendance: Bucerius attendance policy applies

This subject considers the role of law in a development context. The subject has international legal perspectives, with a particular focus on law reform in developing countries.

More specifically, this subject will examine the principal issues concerning international financial institutions (IFIs). Primary consideration will be given to IFIs such as the World Bank, the Asian Development Bank the Inter-American Development Bank, the African Development Bank, and the European Bank for Reconstruction and Development (EBRD).

The course will cover project lending operations of development banks and the interventions by these institutions in law and policy reform activities. To this extent, students will be introduced to the literature on law and development, and legal transplants. Using case studies

from relevant jurisdictions students will be introduced to the working practices of IFIs and law in development work.

This subject will be particularly attractive to students interested in learning about law, finance, foreign investment and development in emerging economies, as well as students wishing to take up career paths in IFIs, international consulting firms, government bodies, law firms and NGOs. The course should also be valuable to those seeking career paths in economies in transition and law firms involved in transactions related to financing in emerging economies, foreign investment projects (e.g. joint venture agreements), or privatization in developing countries.

Students are not expected to have previous knowledge of financial law or development theories. Discussion in the subject will not be limited to particular countries. Rather, students will be introduced to relevant case studies from various jurisdictions, including the Latin American block, the Eastern European block, jurisdictions in East Asia, Africa and the Middle East.

### **EUROPEAN CAPITAL MARKETS LAW**

**DR. ALMA PEKMEZOVIC, DR. FABIAN WALLA**

|                                |   |
|--------------------------------|---|
| <b>Participants:</b>           | <b>max. 50</b>                            |
| <b>Level / Pre-requisites:</b> | <b>Intermediate</b>                       |
| <b>Attendance:</b>             | <b>Bucerius attendance policy applies</b> |

The course examines the European regulation of capital markets and the EU's way to a capital markets union. The focus is on the harmonized regulatory regime which applies to market participants across the Member States and on the instruments of public and private enforcement. The topics covered include: the foundations of capital markets law in the EU, the institutional structure for law-making and for supervision, especially the European Securities and Markets Authority (ESMA); public offers of shares and bonds on primary markets; the regulation on market abuse and insider trading; the system of disclosure; public take-over law; the role of investment firms and the instruments of retail investor protection; compliance; the regulation of intermediaries, such as financial analysts and rating agencies.

## FACULTY BIOGRAPHIES

**Professor Dr. Dana Beldiman**, MA, JD, LL.M., is a partner with the law firm Carroll, Burdick & McDonough LLP, in San Francisco, U.S.A. and specializes in international intellectual property law and international transactions. She is Professor in Residence at UC Hastings, San Francisco, USA and Director of the Center for Transnational IP, Media and Technology Law and Policy and Honorary Professor at Bucerius Law School, Hamburg, Germany, and teaches IP related courses. Ms. Beldiman serves as Honorary Consul General of Romania in San Francisco and is a member of the Board of the American Friends of Bucerius Law School.

**Dr. Christian Bochmann** practices law in the Hamburg office of the international law firm Freshfields Bruckhaus Deringer LLP, specialising on all aspects of corporate law. He also manages the Center for Family Businesses at Bucerius Law School, teaches various fields of private law at Bucerius and is a guest lecturer at the Leuphana University Lüneburg.

Dr. Bochmann completed his legal studies at Bucerius Law School in Hamburg, Columbia University and the University of Cambridge, where he obtained the degree of Master of Law (LL.M.). He has been an academic assistant at the chair for company law of Prof. Dr. Dr. h.c. mult. Karsten Schmidt for several years and served as a clerk to Chief Justice Dr. H. Fischer at the High Court Munich.

**Professor David S. Clark** joined the Willamette University law faculty in 2002 as the first incumbent of the Maynard and Bertha Wilson Professorship. He previously taught in Europe, Latin America, and East Asia, as well as the universities of Colorado, Houston, Louisiana State, and Tulsa in the United States. He was the Max Kade Visiting Professor at Bucerius Law School (2007 and 2002), the Inns of Court Fellow at Inner Temple in London (2000), the Fulbright Chair in Comparative Law at Trento University (1999), and the Wing Tat Lee Chair in International and Comparative Law at Loyola University Chicago (1996).

Clark has published 14 books and more than 50 articles on comparative law, procedure, courts, and law and society, which track his teaching areas. His most recent books are *Comparative Law and Society* (Edward Elgar, editor 2012), *Comparative Law: Historical Development of the Civil Law Tradition in Europe, Latin America, and East Asia* (LexisNexis, co-author 2010), *Encyclopedia of Law and Society: American and Global Perspectives* (Sage, three volumes, editor 2007), "The Organization of Lawyers and Judges" (published separately in 2003 as part of the *International Encyclopedia of Comparative Law*), and a second edition of *Introduction to the Law of the United States* (Kluwer, co-editor 2002). He recently completed the manuscript for *The Contemporary Civil Law Tradition: Europe, Latin America, and East Asia*.

Since 1978, Clark has been active in the American Society of Comparative Law, the preeminent organization in its field. He served as its president from 2002 to 2006, and honorary president from 2006 to 2008. He is also a titular member of the International Academy of Comparative Law.

**Dr. Lutz Eidam**, LL.M. is Associate Professor for Criminal Law at the University of Frankfurt/Main. He received a law degree ("Staatsexamen") from the University of Frankfurt/Main as well as an LL.M. in American Criminal Law from the State University of New York in Buffalo, New York. Upon completion of a Ph.D. thesis focusing on the privilege against self-incrimination, he received a Ph.D. in law from the University of Frankfurt/Main. Having completed the German Bar Exam, Lutz Eidam taught criminal law at Bucerius Law School and at the University in Tübingen where he received a post-doctoral Habilitation-Degree. Additionally, he partly works as a defense attorney in criminal cases. Lutz Eidam is an author of several legal books and articles related to the field of criminal law and delivered several legal comments in public television and radio.

**Bruce Elvin** has served as the Associate Dean and Director of Duke's Career & Professional Development Center since 2003, and is also a Senior Lecturing Fellow. A graduate of Stanford University and Duke Law School, Bruce worked for two years following law school at Ludwig-Maximilians Universität in the Center for International Finance and Tax Law, in Munich, Germany. While in Munich, Bruce also earned a Magister Legum (Masters) degree.

Bruce returned to the United States to earn an LL.M. in Taxation from New York University School of Law, where he was an editor of the Tax Law Review. Following NYU, Bruce practiced law for two international law firms in New York, Baker & McKenzie and later White & Case. Subsequently, he took on business roles at two technology firms, where he helped negotiate the creation of a joint venture in Japan with one of that country's largest media companies. Immediately prior to coming to Duke, Bruce was a consultant and executive recruiter for large law firms and corporate legal departments with Heidrick & Struggles in New York City.

Since joining Duke, Bruce has worked with thousands of Duke Law students and graduates. In addition to leading the Career Center and to preparing students to launch their careers on the trajectory of their choosing, Bruce leads the upper level seminar on the "Business & Economics of Law Firms" at Duke. Bruce has been teaching attorneys about "the business of law" since 2001 when he created and taught a course certified by New York State for CLE credit on "The Business of Law and Developing Relationships" for law firm associates. He has published "Law Firm Economics 101" in the NALP Bulletin (September 2008) and in Law Firm Partnership and Benefits Report, "New Associates and Your Firm" (February 2014). Bruce served as Treasurer of NALP from 2009-2011 and has been on a range of NALP committees since. Bruce often speaks on the business of law or related topics at NALP events and for a range of other organizations. At Duke, he is currently a member of the faculty Planning Committee that prepared the 2014 Self-Study for ABA Reaccreditation.

**Dr. André Fiebig** received his masters and doctorate degrees in law from the University of Tübingen and a law degree from the Chicago-Kent College of Law. He is a partner at Quarles & Brady in Chicago practicing in the area of corporate and antitrust law, with a particular emphasis on mergers and acquisitions, international joint ventures, international antitrust and competition law, and commercial law. He assists clients doing business internationally and foreign clients doing business in the United States. He also provides advice in obtaining merger clearance for transactions both in the US and abroad, and provides corporate counseling on antitrust issues.

Additionally, André Fiebig has served as an adjunct professor at Northwestern University School of Law since 1997 and is a member of the Advisory Board of the Northwestern Journal of International Law and Business and the Advisory Board of the Institute for Consumer Antitrust Studies at Loyola University School of Law. He previously practiced European law in Brussels and has authored numerous articles on international business and antitrust law including the recently published textbook "EU Business Law" and co-authored the 5th edition of "American Business Abroad", an influential treatise on the application of competition law to U.S. businesses active in international markets.

**Michael Friedman** received a B.A. in economics (magna cum laude) from the University of Southern California and subsequently studied law at the University of California at Berkeley, receiving his Juris Doctor in 1993. He practiced law as a senior attorney and litigator in the San Francisco Bay area with the Contra Costa County Office of the Public Defender. In addition to having served as an external lecturer at Bucerius Law School since 2006, he has conducted seminars on negotiation for both the German-American Lawyer's Association (DAJV) as well as the African Good Governance Network. He is a member of the International Negotiation Teaching and Research Association (INTRA). In 2012 he was named Best Teacher of the Bucerius Master of Law and Business Program (legal curriculum). He has lived in Hamburg since 2004 where he works with the Max Planck Institute for Comparative and International Private Law.

**Markus Hartung** is a lawyer and mediator, as well as director of the Bucerius Center on the Legal Profession (CLP). He has broad experience in leading law firms, serving as a member of the Global Executive Committee and German Managing Partner of Linklaters (and its predecessor firm) from 1999 through 2008. He is a chairman of the Committee on Professional Regulation of the German Bar Association (DAV).

At the CLP, he is responsible for the conception of educational and continuing education programs for legal professionals. His expertise in the framework of the CLP lies in market development and trends, management and strategic leadership as well as corporate governance of societies. He regularly holds public lectures on these topics.

**Professor Dr. Peter Hay** has been the L.Q.C. Lamar Professor of Law at Emory University, Atlanta since 1991 and professor emeritus since 2012. From 1963-1991, he was Alumni Distinguished Professor of Law and dean at the University of Illinois. He is an honorary professor at the University of Freiburg and also held the chair for Civil Law at the University of Dresden from 1994-2000. He is a titular member of the International Academy of Comparative Law and a life member of the American Law Institute.

He holds B.A. and J.D. degrees from the University of Michigan. He has been awarded honorary doctorate degrees by the University Pécs (Hungary, 2012) and by Bucerius Law School (2014). Peter Hay's research has focused on the fields of conflict of laws, European Community law and comparative law, especially in the contexts of contract and international sales law.

**Professor William P. Johnson** is an associate professor of law at Saint Louis University, where he also serves as Director for the Center for International and Comparative Law. He regularly

teaches courses in commercial law and international business law at Saint Louis University. He also teaches international business law courses as a Visiting Professor at Vytauto Didžiojo Universitetas (Vytautas Magnus University) in Kaunas, Lithuania.

In his scholarship, William Johnson identifies, researches, and writes about the distinctive challenges and issues that arise due to international aspects of cross-border business relationships. He has published his work in the United States, Turkey, and Brazil.

Professor Johnson earned a B.A. degree in German and Russian at the University of Minnesota and his Juris Doctor degree at the University of Michigan Law School. While in law school, he also studied international and comparative law at Universiteit Leiden in the Netherlands.

Before becoming a law professor, William Johnson clerked for the Minnesota Supreme Court and then spent six years in private practice with Foley & Lardner LLP, a large U.S. business law firm. A transactional lawyer, he focused his practice on complex commercial matters, a variety of international business transactions, and international product distribution. Since leaving private practice, he has remained engaged with the practice community and has held numerous leadership positions in the Section of International Law of the American Bar Association (ABA).

**Dr. Carsten Jungmann** is a program director at Bucerius Law School, coordinating the Diploma in Business Law Program at the WHU - Otto Beisheim School of Management, and a partner at the law firm DUVINAGE in Munich/Hamburg. His primary fields of research are insolvency law, corporate law (including corporate governance), banking law and corporate finance. Dr. Jungmann studied law at the University of Bonn and at the University of Edinburgh, and passed the bar exam at the High Court of Hamburg. At the University of Bonn, he graduated as a Doctor of Laws. In addition, he holds an M.Sc. in Finance, which he earned at the University of Leicester, and an LL.M. from the prestigious Yale Law School. Finally, he is a certified Compliance Officer (University of Augsburg).

Dr. Jungmann spent a year as an academic visitor at the London School of Economics and was a visiting scholar at the Yale Law School. He teaches regularly at various universities in Germany and abroad (inter alia, University of Surrey (UK), University of Fribourg (Switzerland), Leuphana University Lüneburg, the Ludwig-Maximilians-University of Munich, University of Liechtenstein). Dr. Jungmann has published numerous articles on corporate, banking and insolvency law in leading law journals. In 2011, he was awarded the Bucerius Alumni Prize for Outstanding Teaching.

**Professor Dr. Jörn Axel Kämmerer** holds the chair of Public Law, International and European Law at Bucerius Law School. Supported by the German National Merit Foundation, he studied law in Tübingen and Aix-en-Provence, gaining the title of *Maîtrise en droit* (specializing in international law), while also qualifying as a German lawyer. In 1992 he served as parliamentary aid in constitutional legal matters at the State Assembly of Saxony, and was a research fellow until 1995 at the University of Tübingen, where he completed his doctorate in law in 1993 ("The Antarctic and the Territorial and Environmental Protection Order of International Law"). After the Second Legal State Exam, he continued from 1995 to 2000 as a research fellow at the University of Tübingen, completing his post-doctorate in July 2000

("Privatization. Typology, Determinants, Legal Practice, Impacts"). His special areas of interest are Public Law, EU Law and Public International Law. As a visiting professor and research fellow, respectively, he gave series of lectures in, *inter alia*, Seoul, Paris and Jerusalem. He is one of the Directors of the Institute of Company and Capital Markets Law at Bucerius and member of the Advisory Body on Financial Regulation for the German Ministry of Finance.

**Professor Dr. Lars Kirchhoff** is an international lawyer and mediator, partner at the Berlin-based firm TGKS, as well as academic director of the postgraduate master's program in mediation and the Institute for Conflict Management at the European University Viadrina. He specialized in Dispute Resolution at Yale Law School, the OSCE and in the mediation program of the US District Court of Northern California. He is also a lecturer and conflict coach at Bucerius Law School, the External Action Service of the European Union and a wide spectrum of commercial and political institutions. Lars Kirchhoff has authored numerous publications on state sovereignty, mediation and the interplay between international commercial arbitration and mediation.

**Dr. Nils Krause** is a partner at the international law firm DLA Piper and works as a German qualified lawyer and solicitor (England / Wales) in the Hamburg office of DLA Piper. He is the Co-Head of the Corporate / M&A practice in Germany. His principal areas of practice are mergers and acquisitions, securities law and corporate law. Prior to working for DLA Piper, Nils Krause was a partner at White & Case and, in addition, worked in the investment banking department (Global Banking - M&A) of a leading international bank in Frankfurt.

Furthermore, he was a research student at Harvard Law School and visiting fellow at the University of Oxford. He lectures on corporate law at nationally and internationally renowned universities and is recognized by Legal 500 as "often recommended lawyer for corporate law" in Germany. In addition, Chambers Global recognizes him as "top transactional lawyer" for M&A.

**Professor Dr. Stefan Kröll** is an honorary professor at Bucerius Law School and an independent arbitrator in Cologne. He is one of Germany's national correspondents to UNCITRAL for arbitration and international commercial law and a co-author of a leading treatise on "Comparative International Commercial Arbitration" (Kluwer 2003, with Lew and Mistelis). He has also authored or edited other books and various articles on international arbitration and litigation, and international commercial law, including "International Commercial Arbitration – A Transnational Perspective" (West 2015 together with Várady and Barceló) "Conflict of Laws in Arbitration" (Sellier 2010, co-editor with Ferrari), "Arbitration in Germany – The Model Law in Practice" (2nd ed. Kluwer 2014, co-editor with Böckstiegel and Nacimiento) and "Arbitrating Foreign Investment Disputes" (Kluwer 2004, co-editor with Horn), as well as a Commentary on the CISG (Beck/Hart 2011, co-editor with Mistelis/Perales). 25

Stefan Kröll is a visiting reader at the School of International Arbitration at the Centre for Commercial Law Studies (Queen Mary College, University of London) and a Director of the Willem C. Vis Arbitration Moot. He regularly lectures for the University of California, Davis on arbitration as well as for other institutions on arbitration, litigation and international contract law. He is member of the board of editors of the International Arbitration Law Review and the Journal for International Commercial Law (IHR). He often serves as an arbitrator in national and

international cases and is listed as one of Germany's leading arbitration experts in "Who is Who on Arbitration, Juve and the Global Arbitration Law Review." For further details, see [www.rechtsanwalt-kroell.de](http://www.rechtsanwalt-kroell.de).

**Matthias Meyer** is a professor of management control and accounting at the Hamburg University of Technology. Prior to this position, he was associate and assistant professor of management control and accounting at the WHU – Otto Beisheim School of Management in Vallendar. He holds a Habilitation degree (Dr. oec. publ. habil.) from WHU and a PhD (Dr. oec. publ.) in business economics from Ludwig Maximilian University in Munich. He received his Diplom-Kaufmann in business administration from Eichstaett Catholic University and a Master of Science in the philosophy of social sciences from the London School of Economics and Political Science. In 2006, he was a visiting scholar at the Center for Computational Analysis of Social and Organizational Systems (CASOS) at Carnegie Mellon University in Pittsburgh.

In addition to various consulting activities, Matthias Meyer worked as the managing director of the Center for Controlling & Management at WHU, where companies such as Deutsche Telekom, Deutsche Lufthansa or ThyssenKrupp do benchmarking studies on management accounting topics. He has teaching experience in management accounting, cost accounting, financial accounting, corporate planning and strategic decision making, economic methodology and business ethics.

**Dr. Eva Micheler** studied law at the University of Vienna and the University of Oxford. She joined the London School of Economics Law Department in 2001. She is a reader at LSE and a professor at the University of Economics in Vienna, where she received her "Habilitation" (degree qualifying her to become a professor) in 2003. Before joining LSE, she was also a TMR fellow at the Faculty of Law at the University of Oxford.

**Dr. Alma Pekmezovic** is a Lecturer and Research Fellow at the Institute for Corporate and Capital Markets Law at Bucerius Law School, Hamburg. Her key areas of expertise are financial markets regulation, corporate law and governance and commercial law reform. She has published numerous journal articles on these topics and is the co-author of three books.

Dr. Pekmezovic has a particular interest in international financial institutions and law and development in the Asia-Pacific region. She contributed to a major study on SOE reform undertaken by the Asian Development Bank and has written on private sector development in developing countries.

During 2006-2015, Dr. Pekmezovic taught corporate and commercial law at La Trobe University School of Law, Melbourne, Australia. She also taught at the University of Münster, Germany (2009, 2010, and 2015) and was a Visiting Research Fellow at the Max Planck Institute for Comparative and International Private Law in Hamburg, Germany (2014-2015). In 2010, Dr. Pekmezovic was awarded a PhD from La Trobe University for a doctoral dissertation on IPO regulation at the Frankfurt Stock Exchange. She carried out field work relating to her thesis at the Technical University of Munich, Germany, from 2008-2009.

Dr. Pekmezovic is admitted as an attorney-at-law in New York and as an Australian barrister and solicitor. She graduated with a BA and LLB (Hons) from the University of Melbourne School

of Law, Melbourne, Australia and holds an LL.M. degree from UCLA Law School, Los Angeles, USA, where she served as an editor of the UCLA Pacific Basin Law Journal.

**Jeremiah Posedel** is an attorney at the law firm of Drinker Biddle & Reath in Chicago, USA, where he is a member of the firm's Privacy & Data Security team. He is a Certified Information Privacy Professional (US & Europe) with a keen interest and focus on understanding the maze of data protection laws around the globe and their varied impacts on businesses and consumers. Jeremiah also serves as a secretariat representative to the International Pharmaceutical Privacy Consortium and the Medical Device Privacy Consortium. He has served as in-house privacy counsel to global healthcare and biotech companies (on secondment). Jeremiah earned his J.D., cum laude, from the University of Illinois College of Law. While at the University of Illinois, Jeremiah spent a semester at Bucerius Law School as part of the 2006 international exchange program (which he cites as the highlight of his legal education). In 2004, Jeremiah served as a deputy campaign director to President Obama's successful U.S. Senate campaign.

**Professor Eli M. Salzberger** is a Professor and the former Dean of the University of Haifa Faculty of Law. He also served as the President of the European Association for Law and Economics. He is a graduate of the Hebrew University Faculty of Law (1st in class). He clerked for Chief Justices Aharon Barak and Dorit Beinisch (when she served as Deputy State Attorney). He wrote his doctorate at Oxford University on the economic analysis of the doctrine of separation of powers and the independence of the judiciary. Since 1993 he has been a member of the University of Haifa Faculty of Law.

**Professor Dr. Karsten Schmidt** was president of Bucerius Law School from 2004 – 2012 and currently holds the Chair for Business and Corporate Law at Bucerius. His doctorate in 1972 was followed by a post-doctorate in Bonn from 1975 to 1976 on the subjects of civil law, commercial law, business law and civil procedural law. Following a professorship in Göttingen in 1976, he held a professorial chair at the University of Hamburg from 1977 to 1997 and was director of the departments of commercial, maritime and economic law. From 1997 to 2004, Karsten Schmidt was a professor at the University of Bonn and director of the Institute for Commercial and Business Law.

**Lana Spangenberg** B.Sc., received her Juris Doctor from Washington and Lee University School of Law in 2004, where she externed at the White House Office of Faith-Based and Community Initiatives as well as the Lexington Legal Aid Office. She received her Bachelor of Science in Political Science at Texas A&M University. She participated in the first international exchange semester at Bucerius Law School in 2002 and later returned to teach Anglo-American Commercial Law in 2006. After receiving her Juris Doctor, she was selected by the Alexander von Humboldt-Stiftung as a German Chancellor Scholar (Bundeskanzlerstipendiatin) where she was the Scholar-in-Residence at the Evangelisches Institut für Kirchenrecht an der Universität Potsdam under the mentorship of Verband Diakonischer Dienstgeber Deutschland, e.V. Mrs. Spangenberg is an Attorney-at-Law and a member of the Texas Bar.

**Dr. Paulina Starski** works as a Senior Research Fellow at the Max-Planck-Institute for Comparative Public and International Law in Heidelberg supervised by Prof. Dr. Anne Peters. Her research agenda mainly concerns public international law, European law and

constitutional law. She earned her doctoral degree in 2013 and was admitted to the bar in Hamburg the same year. Her PhD thesis focused on the binding nature of administrative acts issued by entities on a sub-federal level within federal states and the existence of an inter-federal public collision law, thereby discussing complex problems of federalism. In her habilitation, which is currently in progress, she analyzes the phenomenon of "hybrid sovereignty" and its theoretical reception by different legal schools of thought. Her habilitation project is supervised by Prof. Dr. Kämmerer from Bucerius Law School.

She gained experience as a lecturer in constitutional law, administrative law, European law and international human rights law at Bucerius Law School, the University of Hamburg, University of Paderborn as well as the University of Heidelberg.

Furthermore, she worked as a research assistant, trainee and clerk at several law firms, including Freshfields Bruckhaus Deringer (New York and Hamburg), Graf von Westphalen (Hamburg) and Gleiss Lutz (Prague) as well as civil, administrative and criminal courts in Hamburg.

**Professor Barbara Stelling** is teaching Intercultural Management and Competence at Konstanz University of Applied Sciences. She is an experienced intercultural trainer for diplomats as well as managers. At Bucerius Law School she's been giving workshops in Intercultural Competence both in the Studium Generale as well as in the MLB program.

Barbara Stelling studies, worked and lived in quite a variety of countries. Her personal credo is, that personal experience reflected within a theoretical framework will best serve as a basis for Intercultural Competence.

**Professor Dr. Karsten Thorn** was born in 1963 in Trier. He studied law at the University of Trier and completed the First Legal State Exam in 1988. Afterwards, he completed an LL.M. degree at Georgetown University in Washington D.C., during which time he wrote his master's thesis on "Multinational Banking and National Jurisdiction." From 1989 up to his appointment at Bucerius Law School, he worked with Prof. Dr. Bernd von Hoffmann at the University of Trier's chair for Civil Law, International Private Law, and Comparative Law, first as a teaching and research assistant until 1997, and later as a research associate and lecturer of law.

From 1990 to 1993, Karsten Thorn completed his legal traineeship at the law firm Hengeler Mueller, Weitzel, Wirtz (Frankfurt, Germany) in the elective subject group of European and international law, with a specialization in bank and business law, as well as at the law firm Frere Cholmeley in Paris, with an emphasis on international commercial arbitration. Afterwards he completed his Second Legal State Exam in 1993. In 1996, Karsten Thorn received a doctorate in law at the University of Trier with the topic "Bona Fide Acquisition of Movable Property" and was appointed as an examiner in 1998 for the elective group "International Private Law and Comparative Law" in the First Legal State Exam. From 2000 to 2003, he was a guest lecturer first at the Faculty of Law, Economics and Management at the University of Orleans, then at the Faculty of Law, Economics and Administration of the University of Metz. In February 2004, he completed his post-doctoral thesis on the "Coordination of Private Legal Systems through the Application of Foreign Conflicts' Law," as well as with an audition lecture on "Bearing of Risk after the Cancellation of Contract" at the University of Trier. Later that year,

Karsten Thorn accepted the chair of Civil Law, Private International and International Commercial Law and Comparative Law at Bucerius Law School.

Since May 2014, Professor Thorn has been Acting Dean of Bucerius Law School.

**Dr. Fabian Walla** studied law at Bucerius Law School (LL.B. 2007; Dr. iur. 2011) and at Cornell Law School. He was a research associate at the Institute for Corporate and Capital Markets Law of Bucerius Law School and a visiting researcher at the Stockholm Centre for Commercial Law. Currently, he is working as an attorney-at-law with Gleiss Lutz in Hamburg advising German and international clients on general corporate law matters, M&A transactions, corporate dispute resolution and capital markets law. Fabian Walla has authored numerous publications on European capital markets law.

**Dr. Felix Wendenburg, M.B.A.**, is a mediator, co-director of the core practice and research field "business" at the Institute for Conflict Management and academic director of the postgraduate master's program in mediation (both at the European University Viadrina). After graduating from Bucerius Law School in 2008, he worked as a research associate and doctoral candidate at the Max Planck Institute for Comparative and International Law in Hamburg. He received his mediation training at Bucerius Law School, the Lawyers' Chamber (Celle), Boston College Law School, Fordham University School of Law (New York) and the mediation program of the US District Court of Northern California. Felix Wendenburg has authored several publications on "interprofessionality" in mediation, the legal framework of mediation and on law school grading policies.